



### **Everest Testimonial**

Secure and Reliable

Omni Platform









#### **Secure and Reliable Omni Platform**

Following a data breach and numerous days of downtime with their previous provider, Everest Home Improvement embarked on a search for new Customer Engagement software to provide a secure and efficient communication platform. As one of the UK's largest double glazing and home improvement companies, Everest relies on its customer engagement strategy to generate sales and retain strong customer relationships. ConnexAI was selected as the vendor of choice for it's advanced reporting suite, user friendly design and versatility to leverage technology to create and manage bespoke data rules and Omni campaigns. Another key requirement for Everest was the ability to align agents with company KPIs with through intuitive Wallboards, which have been configured throughout their teams.







Since migrating to ConnexAl we have seen our Contact Rate in outbound improve from 19% to on average 26%.
This has enabled more contacts, which in turn has seen an increase in appointments and sales revenue. 20

#### Harry Laud

Outbound & Lead Management Operations Manager



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Following the implementation of ConnexAl, Everest commended ConnexAl for their speed of resolutions and "extremely knowledgeable" internal customer support team who take a proactive approach to creating solutions. Everest have continued to grow their customer engagement strategy, making use of the full suite of ConnexAl's Omni functionality with everything from Dialler to Live Chat. Whatsmore, with and 0 minutes of downtime in four years, our technology partnership continues to grow from strength to strength.







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# **Connex Al**

To learn more about how ConnexAl

- is helping businesses to
- overhaul their customer journeys

